

NZTE Management Capability Development Voucher Scheme

CAPITAL RAISING – ONE TO ONE WORKSHOP ONLY

(no scheduled public courses)

Pricing and Course Content

All service rates exclude GST

Title	Introduction to obtaining funds
Content Description	Identifying sources of funds for small to medium sized businesses, how to put a bank proposal together, how to manage the equity versus external debt balance. Making use of credit terms and matching the correct type of debt to the appropriate asset type.
Duration (sessions/hours)	2 hours
Cost per person (NZD\$)	Private course (1 firm only) - \$900.00 (maximum 5 people)

** refer to follow-up rates.

Title	Large Scale sources of funds
Content Description	Obtaining non institutional (Non bank) funds. How to prepare an Information Memorandum, introduction to the Securities act, Government funding agencies. Identifying sources of private investment and different funding vehicles, benefits and disadvantages of using brokers.
Duration (sessions/hours)	3 hours
Cost per person (NZD\$)	Private course (1 firm only) - \$900.00 (maximum 5 people)

** refer to follow-up rates.

To book one of our managing resources courses please contact Staples Rodway Taranaki on 06 757 3155 or email newp@staplestaranaki.co.nz

** Follow-up activity will be provided at:

- \$225 per hour for participants in a private course or workshop, including one-to-one delivery, or;
- \$75 per hour per person attending based on a minimum attendance of 10 persons per session.